Detailed Trade Matrix

GLOBAL · version 1.4.0

THE WAY POLICY GROUP

My Brief

14/11/2026 · FAOSTAT

1. Executive summary

Detailed Trade Matrix · Togo · Export value · USD · 2024

Togo recorded trade in crops and livestock products with partners worldwide over **1994** to **2024**. Combined trade value reached **11.9 bn USD**, with exports of **5.7 bn USD** and imports of **6.1 bn USD**. The trade balance of **-401.3 m USD** represents a deficit. Export value changed by **+4.5%** from 2023 to 2024.

Annual export value grew at a compound rate of **+6.1%** per year from 1994 to 2024, based on the observed endpoints. The leading product was Cotton lint; ginned, accounting for **32.5%** of recorded export value over the selected period. The largest recorded destination was Benin (**8.0%**); the top 3 destinations together accounted for **22.6%** of recorded trade, indicating the extent of partner concentration. Figures are in current US dollars and describe recorded trade; missing observations are not treated as verified zeros.

41 of 121 recorded products take a larger share of these exports than of world exports, led by Karite nuts (sheanuts) at **124.67**. The largest change in value, Cocoa beans, was led by volume, but the overlap between unit value and quantity accounts for **56%** of the movement. Where it is that large the two effects are not a split of the change, so only the direction is reported here. **1** of the 31 years in the window carry no observation, so the series has holes rather than zeroes.

These are recorded flows as reported to FAOSTAT. They do not measure informal trade. Quantities in different units are never added together. A total is the sum of what was reported, not an estimate of what was produced or consumed. Totals on the Detailed Trade Matrix and on Crops and Livestock Products are compiled by FAOSTAT from different pipelines and do not match for the same reporter, product and year. Coverage and methodology explains why. Do not mix figures from the two in one table.

2. Position

Detailed Trade Matrix · Togo · Export value · USD · 2024

TOTAL
468.7 m USD
Togo, 2024

PRODUCTS REPORTED
122
Latest year with data: 2024

PARTNERS RECORDED
60

HERFINDAHL INDEX
0.060
Diversified

3. Composition

Detailed Trade Matrix · Togo · Export value · USD · 2024

1	Cocoa beans	**88.1 m USD**	18.8%
2	Cake of soya beans	**67.3 m USD**	14.4%
3	Palm oil	**52.1 m USD**	11.1%
4	Cotton lint; ginned	**50.2 m USD**	10.7%
5	Wine	**24.2 m USD**	5.2%

4. Counterparts

Detailed Trade Matrix · Togo · Export value · USD · 2024



Niger	**26.7%**
India	**24.7%**
United States of America	**20.5%**
Netherlands (Kingdom of the)	**14.4%**
Burkina Faso	**13.8%**

HERFINDAHL INDEX
0.060
Diversified

5. Corridor

Detailed Trade Matrix · Togo · Export value · USD · 2024

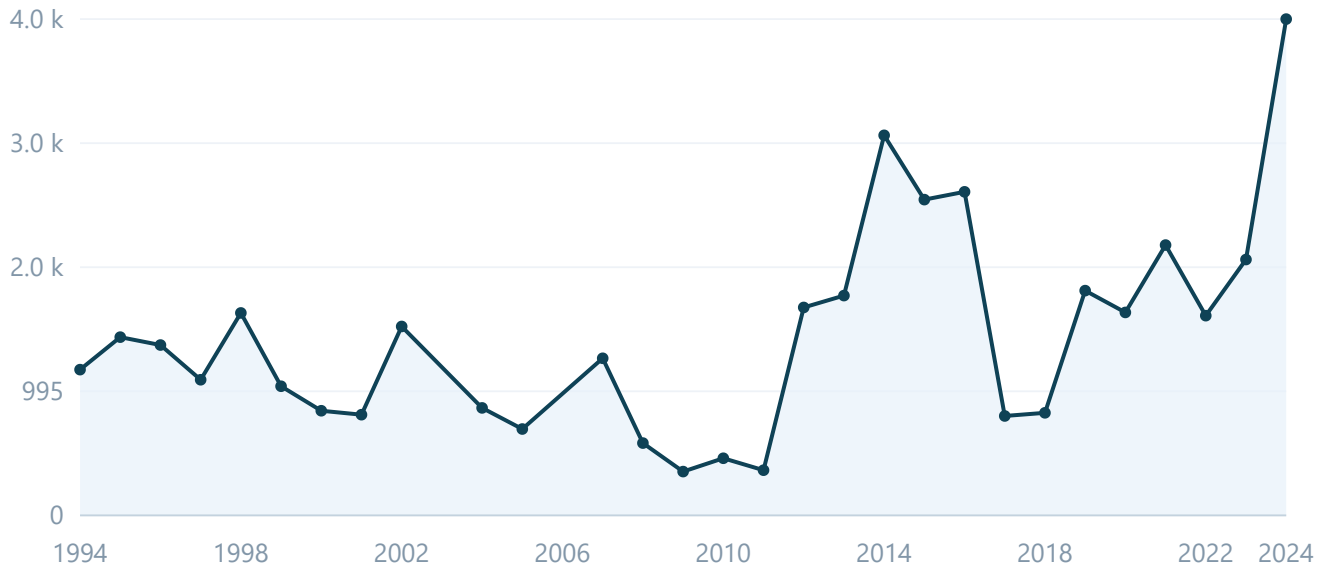
1	Palm oil	38.2 m USD	70.6%
2	Refined sugar	5.1 m USD	9.5%
3	Whole milk; condensed	3.4 m USD	6.3%
4	Rice; paddy (rice milled equivalent)	1.3 m USD	2.5%
5	Beer of barley; malted	1.3 m USD	2.4%

TOTAL	PRODUCTS REPORTED
54.1 m USD	21

No partner is selected, so this shows the largest market by value. Choose a partner in the slicer to read a different one.

6. Implied unit value

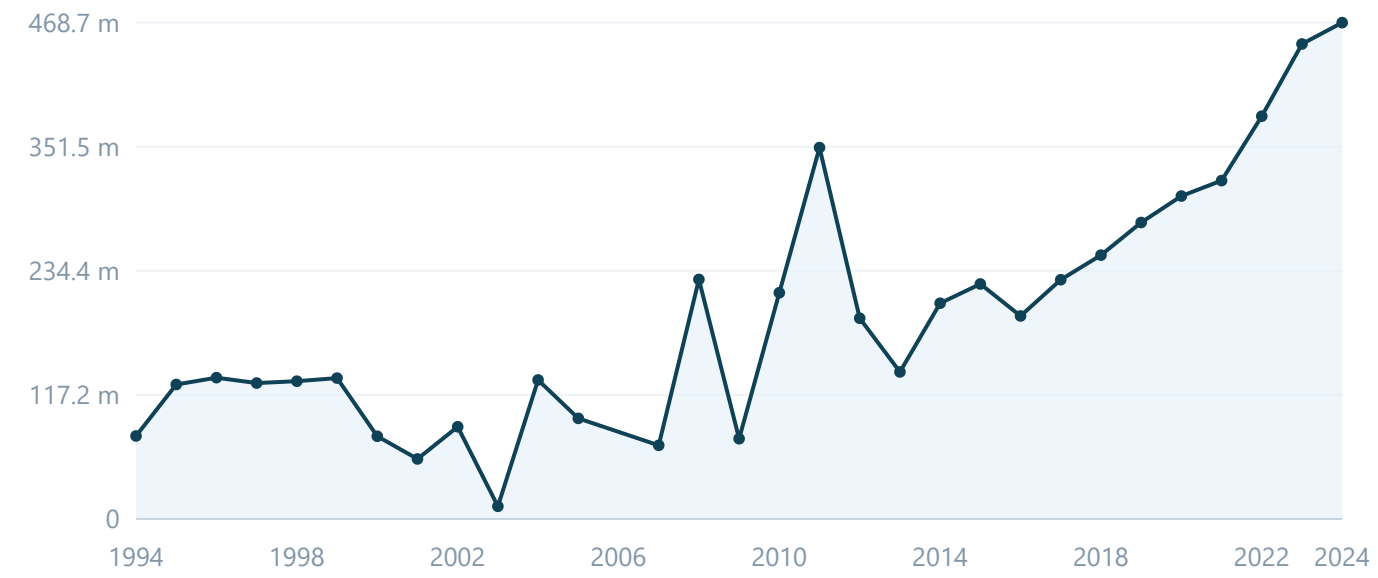
Detailed Trade Matrix · Togo · Export value · USD · 2024



This is a reported value divided by a reported quantity. It moves with product mix, grade and contract timing as much as with the market. It is not a price, not an offer and not a margin.

7. Trajectory

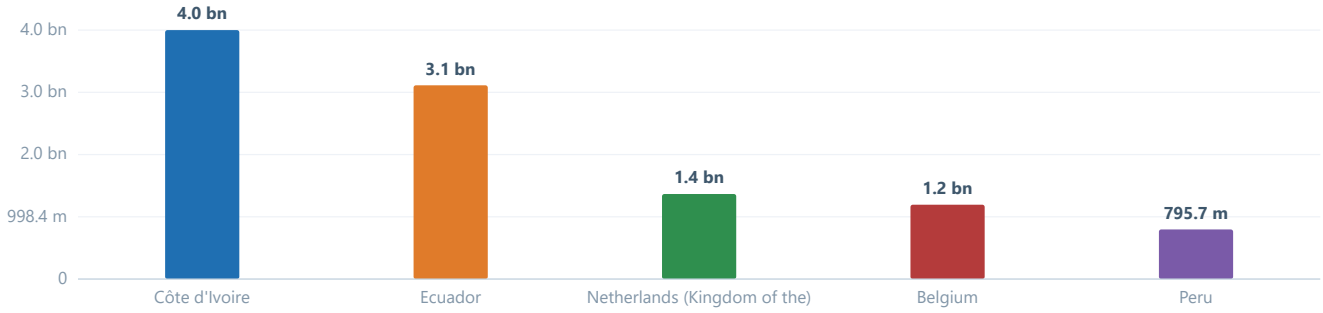
Detailed Trade Matrix · Togo · Export value · USD · 2024



COMPOUND ANNUAL GROWTH	VOLATILITY	YEARS REPORTED	
6.1%	193%	30 / 31	+6.1%

8. Peers

Detailed Trade Matrix · Togo · Export value · USD · 2024



Aggregate areas such as World and the continental groups are excluded from rankings, which show reporting countries only.

9. Revealed comparative advantage

Detailed Trade Matrix · Togo · Export value · USD · 2024

1	Karite nuts (sheanuts)	124.67
2	Beeswax	124.21
3	Whole milk; condensed	70.40
4	Fonio	67.51
5	Pineapple juice	58.23

Advantage, index at or above 1 No advantage, index below 1

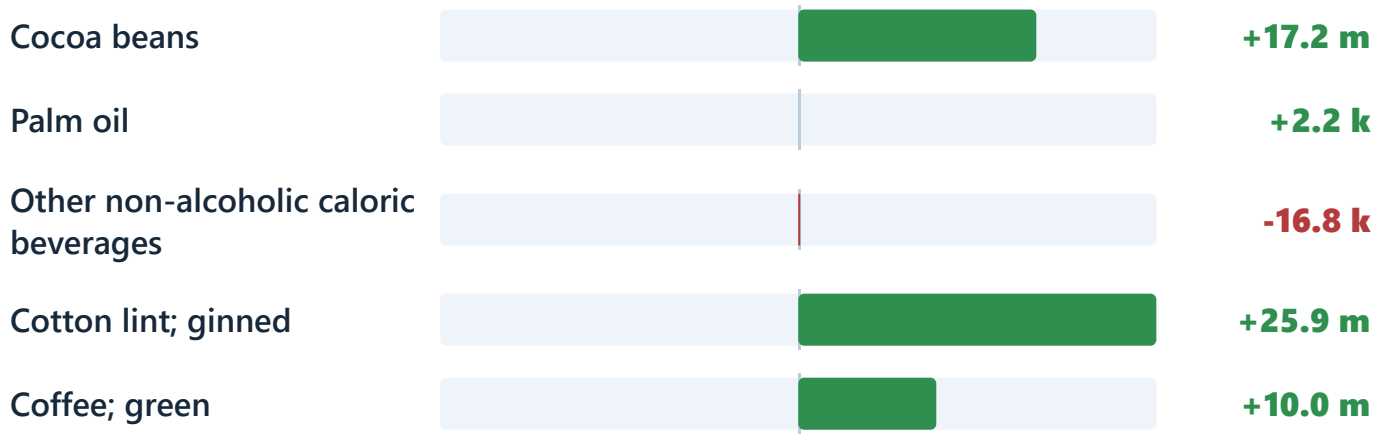
The shares behind each index: what the product is worth to this area against what it is worth to world trade.

PRODUCT	SHARE OF OWN EXPORTS	SHARE OF WORLD EXPORTS	RCA	INTERPRETATION
Karite nuts (sheanuts)	0.7%	0.006%	124.67	Strong advantage
Beeswax	0.7%	0.005%	124.21	Strong advantage
Whole milk; condensed	3.6%	0.051%	70.40	Strong advantage
Fonio	0.0%	0.000%	67.51	Strong advantage
Pineapple juice	1.0%	0.017%	58.23	Strong advantage

Balassa revealed comparative advantage: the product share of this area reported exports divided by its share of world reported exports, both for the same year and unit. It is computed on reported value and so inherits every gap in the reporting. An index above 1 says a product is relatively more important here than it is to world trade; it says nothing about whether the trade is profitable, competitive, or worth expanding.

10. What moved the value: price or volume

Detailed Trade Matrix · Togo · Export value · USD · 2024



Unit value added to the change Unit value reduced the change

Each product with its two effects and the interaction between them, in USD.

PRODUCT	REPORTED WINDOW	CHANGE IN VALUE	PRICE EFFECT	VOLUME EFFECT	INTERACTION	LED BY

PRODUCT	REPORTED WINDOW	CHANGE IN VALUE	PRICE EFFECT	VOLUME EFFECT	INTERACTION	LED BY
Cocoa beans	1994 to 2024	81.0 m USD	17.2 m	18.7 m	45.0 m (56%)	Volume effect
Palm oil	1994 to 2024	52.1 m USD	2.2 k	45.7 m	6.4 m (12%)	Volume effect
Other non-alcoholic caloric beverages	1994 to 2024	6.8 m USD	-16.8 k	9.4 m	-2.6 m (39%)	Volume effect
Cotton lint; ginned	1994 to 2024	560.0 k USD	25.9 m	-16.7 m	-8.7 m (1,551%)	Price effect
Coffee; green	1994 to 2024	496.0 k USD	10.0 m	-4.5 m	-5.0 m (1,010%)	Price effect

Laspeyres decomposition between the first and last year carrying both value and quantity. The volume effect is the change in quantity priced at the opening unit value, the price effect is the change in unit value on the opening quantity, and the interaction is what neither alone accounts for. Unit value is reported value over reported quantity, so it mixes grade and composition with price.

11. Before and after

Detailed Trade Matrix · Togo · Export value · USD · 2024

1994-2009
1.6 bn USD
15 of 16 years reported

2010-2024
4.2 bn USD
15 of 15 years reported

CHANGE IN TOTAL
+168.2%
2.6 bn USD

RANK, FIRST TO SECOND
-

Both windows on the same measure and unit, with the reported year count behind each total.

REPORTED WINDOW	TOTAL	MEAN YEAR	YEARS REPORTED	COMPOUND ANNUAL GROWTH	RANK
1994 to 2009	1.6 bn USD	104.1 m USD	15 / 16	-0.2%	-

REPORTED WINDOW	TOTAL	MEAN YEAR	YEARS REPORTED	COMPOUND ANNUAL GROWTH	RANK
2010 to 2024	4.2 bn USD	279.1 m USD	15 / 15	5.8%	-

The two windows do not carry the same number of reported years, so compare the mean year rather than the totals.

Totals cover only the years each window actually reports. A window with fewer reported years will show a smaller total for that reason alone, which is why the mean year and the reported count are given beside it.

12. Partner fit

Detailed Trade Matrix · Togo · Export value · USD · 2024



The fit score beside the size of the market, because a close fit on a small market is a small prospect.

IMPORTING COUNTRY	FIT, 0 TO 100	THEIR IMPORTS	STRONGEST SHARED LINES
Pakistan	**30.9**	9.0 bn USD	Palm oil, Cotton lint; ginned, Soya beans
Türkiye	**30.5**	23.4 bn USD	Cotton lint; ginned, Soya beans, Palm oil
Malaysia	**27.7**	27.2 bn USD	Cocoa beans, Cake of soya beans, Coffee; green
Indonesia	**25.3**	31.6 bn USD	Cake of soya beans, Soya beans, Cocoa beans
Thailand	**23.9**	17.0 bn USD	Cake of soya beans, Soya beans, Coffee; green

Trade complementarity index: 100 less half the sum of absolute differences between each product share of this area exports and of that country imports, on reported value for one year. A high score says the baskets match, not that the trade is permitted, price competitive or logistically possible.

13. Market opportunities

Detailed Trade Matrix · Togo · Export value · USD · 2024

MARKET	IMPORTS	YOU SEND	YOUR SHARE
Netherlands (Kingdom of the)	4.7 bn USD	21.8 m USD	0.5%
Malaysia	3.3 bn USD	15.2 m USD	0.5%
Germany	2.6 bn USD	840.0 k USD	0.0%
Belgium	2.1 bn USD	12.6 m USD	0.6%
United States of America	1.1 bn USD	73.0 k USD	0.0%

A market that imports heavily is a signal to examine, not an opportunity. Competition, access requirements, logistics, prices, volumes and firm capacity all remain to be checked and none of them are in this data. Aggregate areas such as World and the continental groups are excluded from rankings, which show reporting countries only.

14. Untapped with this partner

Detailed Trade Matrix · Togo · Export value · USD · 2024

PRODUCT	THEY IMPORT	YOU EXPORT IT
Rice; milled	122.0 m USD	yes, elsewhere
Food preparations of flour; meal or malt extract	32.7 m USD	yes, elsewhere
Dates	8.9 m USD	not recorded
Maize (corn)	8.2 m USD	yes, elsewhere
Uncooked pasta; not stuffed or otherwise prepared	4.8 m USD	yes, elsewhere

No partner is selected, so this shows the largest market by value. Choose a partner in the slicer to read a different one. Absence of a recorded flow is not proof that none exists, and a product this partner buys is not a product they will buy from you. Access requirements, competing suppliers and existing contracts are not in this data.

15. Coverage and method

Detailed Trade Matrix · Togo · Export value · USD · 2024

YEARS REPORTED	FIRST YEAR	LAST YEAR
30 / 31	1994	2024

OBSERVATIONS
8,672

Years with no observation in the window: 2006

Missing is not zero. A year with no observation is not a year without trade. These are recorded flows as reported to FAOSTAT. They do not measure informal trade. Quantities in different units are never added together. A total is the sum of what was reported, not an estimate of what was produced or consumed.

16. Takeaways

Detailed Trade Matrix · Togo · Export value · USD · 2024

1. **Destinations are diversified, at a Herfindahl index of 0.060.**
   Diversification lowers exposure to one buyer but can also mean no market is large enough to invest behind. Check volumes per destination before reading it as strength.
2. **The series is volatile, with year-on-year change varying by 193%.**
   Check for a reporting break or a change of method before reading volatility as market behaviour.
3. **1 of 31 years carry no observation.**
   Treat the gap as unreported, not as zero trade, and do not compute growth across it.

Data sourced from FAOSTAT. Analysis by TW Policy Group. Figures are recorded flows as reported and do not measure informal trade.